

Aníbal P. Santoro

MAIN AREAS OF DEVELOPMENT

- ✓ Investigation about personality types categorization
- ✓ Book writer and Editor
- ✓ Teaching about psychoanalysis topics with humanist approach
- ✓ Psychoanalytic psychotherapy for adolescents, adults, couples and families
- ✓ Courses and conferences on Human Development
- ✓ Vocational / professional orientation to adolescents and professionals
- ✓ Psychological consultancy to companies
- ✓ Executive Coaching and Team Coaching

ACADEMIC GRADE

- Doctor in Psychoanalysis – American Andragogy University - USA 2020 – 2020
- Master of Science in Psychoanalytical Psychotherapy – Eleia Universitary Center - Mexico 2004 – 2007
Alumnus with Honorific Mention - Professional Registration SEP N ° 09084425
- Engineer in Information Systems – National Technical University – Argentina 1988 – 1992
Validated in México - Professional Registration SEP N° 8630316
- University-Level Systems Analysis – National Technical University – Argentina 1983 – 1986

WORK EXPERIENCE

– USA –

- Co-founder and Managing Director of THINSCEN - The Inner Strengthening Center 2017 – current

– Mexico –

- Co-founder and Director of Association of Humanist Psychoanalysis CP 2014 – 2018
Teacher in charge of the Mastery in Humanist Psychoanalysis
- Co-founder and Director of Institute for the Development and Study of the Personality CP 2003 – 2017
- Director in Santoro Cammarano and Associates – Computer Consultancy 2001 – 2006
- System consultant for GSi Systems S.A. of C.V., Mexico 2000 – 2001

– Argentina –

- Director in CompAS Servicios Informáticos 1996 – 2000
- System Director in La Papelera del Plata S.A. 1994 – 1996
- Project manager of the Postal Administration Project at OCASA 1991 – 1994
- System Consultant Associated for World Bank project 1989 – 1990
- System Consultant Associated for HIDRONOR project 1989 – 1989
- Professor in charge of Relational Databases 1988 – 1990
- Manager of Development and Programming at the Medical Social Work OSFaMi 1988 – 1991
- Project Leader in the Human Resources Management of MCBA 1984 – 1988
- Analyst Programmer in Center of Computer Training 1982 – 1984

PROJECTS MANAGEMENT OF OUTSOURCING

GSI Systems, S.A. de C.V. (Outsourcing Firm - Mexico) – 2000-2001

- Support consultancy, planning and control of the Analysts.
- Research on trends and developments in hardware and software technologies.

World Bank - Argentina – 1989-1990

- External consultant in charge of design and programming of the projects of costs evaluation of development of Argentine Railroads (FF.AA.) and Bolivian Railroads (E.N.F.E.).

HIDRONOR (National Hydroelectric Works Company) - Argentina – 1989-1989

- IT management of the Cost Management and Progress Control project for the Collóm-Curá and Piedra del Águila dams.

DIRECTION OF REENGINEERING AND INTEGRATION OF COMPUTER SYSTEMS

CompAS Servicios Informáticos (IT Services Integration) - Argentina – 1996-2000

- Repositioning in the postal market to SERVICOR S.A., firm of mail and courier services, by means of the redesign of its administrative - operative flow and the development of an auto-programmable computer system.

La Papelera del Plata S.A. (Paper and tissue derivatives factory) - Argentina – 1994-1996

- Environment Unix HP-UX 9.04 and 10.0.
- Fiber optic integration of the industrial plant in Wilde, province of Buenos Aires – Argentina.
- Document flow optimization.
- Robbery reduction.
- Control of the issuance of invoices without backing of merchandise in stock.
- Satellite link with factory located in Naschel, province of San Luis – Argentina.
- Administrative reengineering of the whole company, supported in an ERP of own design.

O.C.A.S.A. (Private Courier) – Argentina – 1991-1994

- Linking of postal traffic of 70 branches distributed on the national territory, by means of the supervision, development and implementation of a relational database system, in a SCO Unix System-V O.S. environment.

EXTERNAL CONSULTANCY AND AUDIT

O.S.Fa.Mi. (Social Assistance of Military Industries – Social Welfare) - Argentina – 1988-1989

- Administrative reengineering (with personal control and payment of salaries and wages); system of medical audit of the welfare and reorganization of the programming functions library. Novell environment.

SOCIAL MEDIA ACTIVITIES

- On Youtube: Aníbal y Claudia, Contigo – 2020-current
<https://www.youtube.com/c/AnibalyClaudiaContigo>
- On Facebook: Desaprender Para Aprender, con Aníbal y Claudia – 2021-current

PUBLICATIONS

- The Pandemic Kids (in Spanish) – Publicidadmcy – Vol 24, page 7 – July 2021
https://issuu.com/publicidadmcy/docs/julio_2021
- Let's start at the beginning... I Am (in Spanish) – Met2 Het2 International Magazine – Vol 25, page 39 – June 2021
https://issuu.com/met2het2magazine/docs/junio_2021

- Transform your inner self with OntoPsyche – Learning to Live Magazine – Vol.1 – January 2020
- 360 Reports... Or 2x180 Reports? – Linked In – February 2019
<https://www.linkedin.com/pulse/360-reports-2x180-anibal-santoro/>
- Self-destruction induced by being in a relationship – Linked In – April 2018
<https://www.linkedin.com/pulse/self-destruction-induced-being-relationship-anibal-santoro/>
- Those who succeed when they fail – Linked In – April 2018
<https://www.linkedin.com/pulse/those-who-succeed-when-fail-anibal-santoro/>
- Under the social mask there is a person – Linked In – March 2018
<https://www.linkedin.com/pulse/under-social-mask-person-anibal-santoro/>
- Who's who? – Team Coaching – Global Coaching Magazine – Vol.43, page 30 – January 2016
https://www.thinscen.com/Docs/GlobalCoachingMagazine_2016_January_Vol.43.pdf
- The fantasy of killing the idea of a son – Thesis about the infantile mistreatment – 2014
- Individual goals and Types of Personality – 2014
- The donkey was not churlish (the original title before to the edition was “Mobbing: Self-destruction induced in relation”); for the Magazine I (humanist psychology) of TELEVISA Publishing house – 2005
- EneaPsiquis – one in nine; Ed. Institute for the Development and Study of the Personality CP – 2004
- OntoPsyche – Beyond the enneagram and the psychoanalysis – Vol I; Ed. THINSCEN – The Inner Strengthening Center - 2019
- OntoPsyche – Beyond the enneagram and the psychoanalysis – Vol II; Ed. THINSCEN – The Inner Strengthening Center - 2021
- Coaching and OntoPsyche - Do you know what to ask? (in writing stage); THINSCEN – The Inner Strengthening Center

CERTIFICATIONS

- International certification in Team Coaching for the ICC by IMPEL – Mexico – 2013
- International certification in Executive Coaching for the ICC by IMPEL – Mexico – 2013
- Member of the Program of Quarterly Training of Intel TM
- Member ISP by Intel Corporation
- Design of networks and structured wiring – Ortronics / Wiremold

INSTRUCTION AND TEACHING

- Coauthor of more than fifteen (15) courses about human development, maltreatment, submission, leadership and motivation
- Co-creator of the NeP-BeS Test© to obtain a rapid approach to the type of personality according to the unconscious motivations of each individual
- Co-creator of the NATI-BeS Test© to evaluate type of personality, use of psychic resources and equilibrium point
- Writing of syllabus and development of the chair “Select Topics of Integral Dimension”, of the sixth semester of the Human Development Bachelor, TecMilenio University - Mexico
- Professor of the chair of Structured Programming at the Palermo University – Buenos Aires, Argentina
- Writing of the consultation manual “Structured Diagram by Jackson method”

SEMINARS

- Vision to reality - Executive series of conferences of the Cambridge Technology Group w / M.I.T. Prof. John Donovan
- Audit of Quality and Integrity in information systems based on Norms ISO 9000 - w / Mr. Jay F. Kuong

- Costs
- Systems design of Distributed Prosecution
- System analysis: Definition of Critical Points
- System analysis: Planning for Function Points

DEVELOPMENT COURSES IN PSYCHOANALYSIS

- OEDIPUS – Psychoanalytic Nucleus – 2011: Clinical update about the game and the transference in the analytical device with children
- OEDIPUS – Psychoanalytic Nucleus – 2010: Phobias and panic attacks
- OEDIPUS – Psychoanalytic Nucleus – 2010: Havoc in the mother-daughter relationship
- OEDIPUS – Psychoanalytic Nucleus – 2010: Behavioral disorders and learning disorders in childhood
- OEDIPUS – Psychoanalytic Nucleus – 2010: Anorexias, bulimias, overweight and obesity
- Argentine Association for Suicide Prevention – 2010: Adolescent suicide • school harassment (Bullying) and deliberate self-harm (DSH)
- APdeBA - Psychoanalytic Association of Buenos Aires – 2010: Bonding Violence: infantile maltreatment and sexual abuse
- Latin-American Federation of Associations of Psychotherapy and Psychoanalysis – 2009: Clinic of the addictions

GRADUATES IN ADMINISTRATION AND INFORMATION TECHNOLOGY

- Forensic Computing
- Total Quality Management
- Skills of Organization and Methods
- Managerial skills
- Structured Systems Analysis and Design by Gane & Sarson
- SCO-Unix Administration
- Web pages programming with access to databases
- Structured programming

COURSES, TRAINING, WEBINARS AND LECTURES AS AUTHOR AND SPEAKER

– Argentina –

- XIII Annual Congress and XXXIII Symposium, at AEAPG – Argentine Graduate School of Psychotherapy Association - "NEED FOR AN ADAPTIVE REVISION OF THE MODEL AND TECHNIQUE" – 2021

– Mexico –

- Third International Congress of Research in Sciences, Arts and Humanities, at CAECH – College of Advanced Education Centered in Humanities - "NOMOS - INTRAPSYCHIC CENSORSHIP PRECEDING THE SUPEREGO" – 2021
- Second International Congress of Research in Sciences, Arts and Humanities, at CAECH – College of Advanced Education Centered in Humanities - " CONTEXTUALIZATION OF THE TIMING DISRUPTION CONSEQUENCES DURING THE PANDEMIC" – 2020
- RESISTANCE TO ACKNOWLEDGING THE LEGITIMACY OF THE DIFFERENCES THAT DEFINE THE OTHER – Webinar – Workshop at IMPEL – April 2020
- First International Congress of Research in Sciences, Arts and Humanities, at CAECH – College of Advanced Education Centered in Humanities - "CASE vs. PERSON" – 2020
- Who's who in the business world, at Americas Business Networking – April 2019

- XX International Symposium IPN-ESIQIE, at IPN - National Polytechnic Institute - "PARADIGM SHIFT IN THE INDIVIDUAL INSTITUTIONALIZATION PROCESS" – 2019
- Colegio Bilbao – "Understanding my student" – 2016
- International school of Mexico – "Understanding my son" – 2012
- Human Capital Expo – "Lie in the selection and ineffective motivation" – 2011
- Sales team of Your Wedding Expo – Identification of types of personality and motivation – 2006
- Tecnológico de Monterrey – "Guide your vocation by your type of personality" – 2005
- Instituto Tlalpan – "Psychodynamic Enneagram" – 2004

– Panama –

- Integra Group